



# Northern Development

INITIATIVE TRUST





*Northern Development works closely with businesses and local governments in 40 communities, 9 regional districts, and 88 First Nations across 70% of BC.*



*Northern Development supports small and medium sized enterprises (SMEs) through the three key stages of business expansion.*





**Business Incentives**

# **Competitiveness Consulting**

*Provides manufacturers and resource sector supply chain companies with management consulting expertise to expand operations and improve profitability **at half cost.***

*Delivered in partnership with the Business Development Bank of Canada (BDC).*

## **Five years at a glance**

<b>Approved Project Investments</b>	<b>75 Projects</b>
<b>Total Funding Invested</b>	<b>\$589,124</b>
<b>Total Investment Attracted to Region</b>	<b>\$1.2 Million</b>

 **BDC** *Management Consulting for:*

1. *Business Planning and Management*
2. *Operational Efficiency*
3. *Marketing and Exporting*
4. *Innovation, Research and Development*
5. *Human Resource Management*
6. *Business Transition*



*Hy-Tech Drilling Ltd. in Smithers accessed management consulting expertise to improve the company's ability to recruit and retain employees in 2009. Hy-Tech has since been recognized 32<sup>nd</sup> in "Canada's Best Places to Work" and addressed Human Resources needs that would not have been possible without the Rebate.*



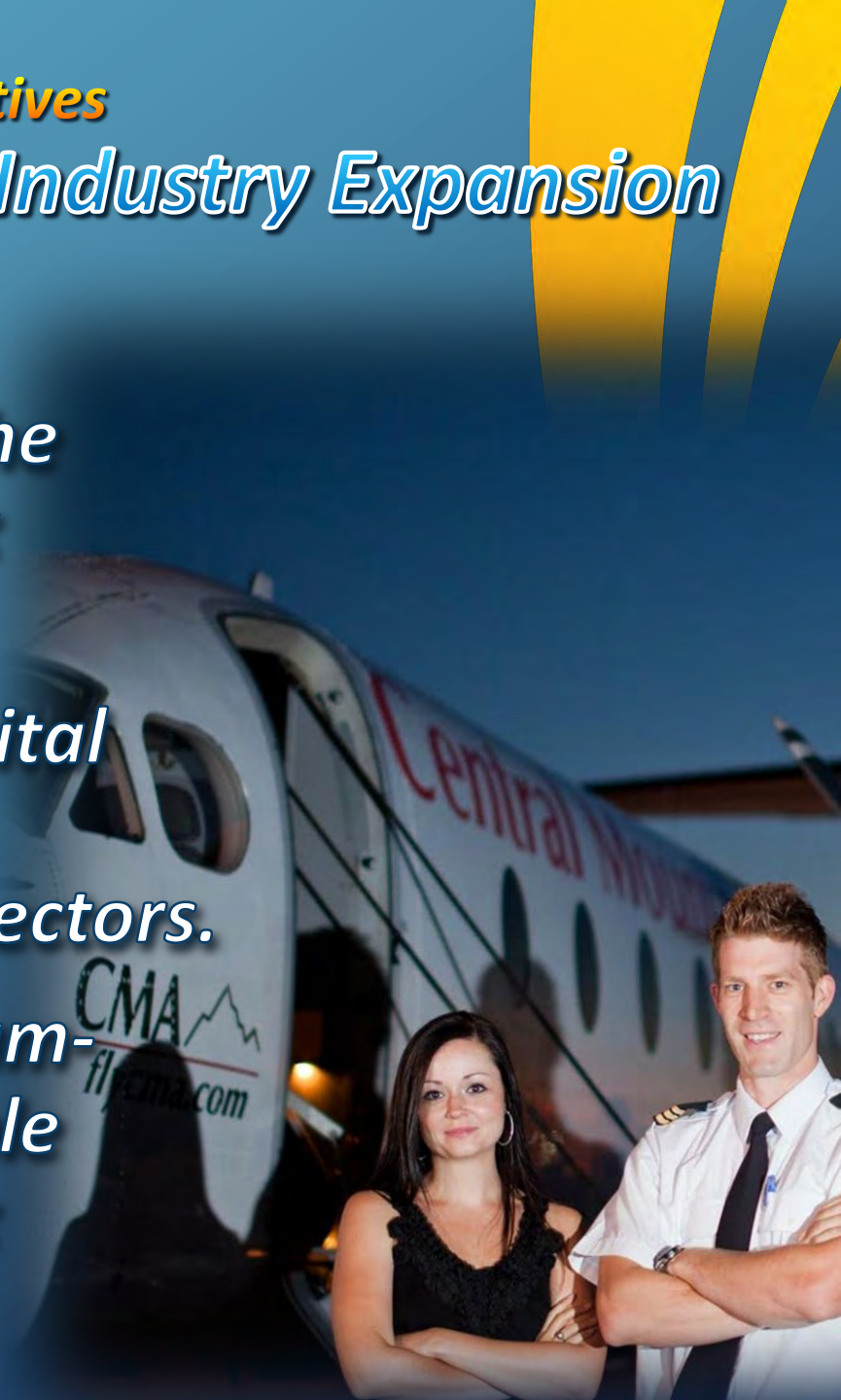
**Business Incentives**

# **Northern Industry Expansion**

***\$15 million loan guarantee program partnership with the Business Development Bank of Canada.***

***Bolstering the financing capital available to resource, manufacturing and supply sectors.***

***Focused on small and medium-sized business pursuing viable expansion projects that lack sufficient tangible security.***



*Direct job creation incentive supporting new investment and workforce expansion within the central and northern BC manufacturing sector.*

*Twenty manufacturing companies approved with over 850 new jobs and \$138 million in total capital investment.*

### Five years at a glance

Approved Project Investments	22 projects
Job Creation	850 Jobs
Total Funding Invested	\$8.3 Million
Total Investment Attracted to Region	\$138 Million





***Mining Sector  
Project Investments***



Delivering Green Power to Northern British Columbia  
A discussion on the benefits of a new power transmission line to  
Northern British Columbia

May 2009

Issued by  
Northwest Powerline Coalition

Mining Association of British Columbia **\$295,188**  
Northwest Power Line Business Case

for the \$400.5M project